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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION

CHRISTOPHER OTEY, on behalf of
himself and all others similarly situated,

Plaintiff.

V

CROWDFLOWER, INC., LUKAS
BJEWALD and CHRIS VAN PEEL

Defendant

Case No. 3:12-cv-05524-JST

**DEFENDANTS' REPLY TO PLAINTIFFS'
RESPONSE IN OPPOSITION TO
DEFENDANTS' MOTION TO DISMISS
FOR LACK OF SUBJECT MATTER
JURISDICTION**

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1 **I. INTRODUCTION**

2 Notwithstanding Plaintiffs arguments to the contrary, Defendants' offer of judgment to
 3 Plaintiff Christopher Otey ("Otey"), which includes liquidated damages under the FLSA, did not
 4 need to also include an amount for "wage penalties" under Oregon law because recovery of penalties
 5 under both the federal and state law would be duplicative. Further, even if Defendants' offer to Otey
 6 did not moot his claim for wage penalties, it mooted all of his other claims under state and federal
 7 law as well as his collective claim under the FLSA. Consequently, and for the reasons explained
 8 below and in Defendants' Motion to Dismiss Pursuant to Rule 12(b)(1) of the Federal Rules of Civil
 9 Procedure [Dkt. 150] ("Motion"), the Court lacks subject matter jurisdiction over those claims as
 10 well as Plaintiff Mary Greth's ("Greth") claims under the FLSA. Further, the amount in controversy
 11 does not meet the \$5,000,000 threshold required under 28 U.S.C. § 1332(d)(2), depriving this Court
 12 of jurisdiction over any remaining claims under Oregon law. Additionally, to the extent that any
 13 state law claims remain, the Court should decline to exercise supplemental jurisdiction over them.

14 **II. ARGUMENT**

15 **A. The Offer of Judgment for Plaintiff Otey Did Not Need to Include An Amount for
 16 "Wage Penalties" Under Oregon Law In Addition To An Amount for Liquidated
 Damages Under the FLSA.**

17 Plaintiff's Response, in large part, is premised on Plaintiffs' argument that Defendants' offer
 18 of judgment to Otey did not fully satisfy all of his claims because it did not include an allocation for
 19 "wage penalties" under Oregon law, ORS § 652.150. (See Dkt. pp. 3; 7-8.) Otey is not, however,
 20 entitled to penalty wages under Oregon *in addition to* liquidated damages under the FLSA, which
 21 clearly were included in Defendants' offer of judgment to Otey. In *Travis v. Knappenberger*, the
 22 plaintiffs asserted claims under both federal and Oregon law for alleged unpaid overtime. *See Travis*
 23 v. *Knappenberger*, Dkt. 186, 3:00-cv-00393 (D. Or. Sept. 25, 2002).¹ The plaintiffs later accepted
 24 an offer of judgment for overtime wages and liquidated damages, calculated pursuant to the FLSA.
 25 *See id.* The plaintiffs later sought an additional approximately \$12,000 in penalties under Oregon
 26 law based on the defendant's late payment of overtime. *See id.* In concluding that the plaintiffs
 27 could not recover the wage penalties under Oregon law, the district court reasoned as follows:

28 ¹ Copies of this unpublished Order from this case are attached as Exhibit A.

1 Courts have consistently held that the remedies provided under 216(b) of the FLSA,
 2 which includes liquidated damages, are the exclusive remedies for enforcing rights
 3 created under the FLSA. *See, e.g., Roman v. Maietta Construction, Inc.*, 147 F. 3d
 4 71, 76 (1st Cir. 1998); *Tombrello v. USX Corp.*, 763 F. Supp. 541, 544 (N.D. Ala.
 5 1991). As a matter of law, plaintiffs cannot circumvent the exclusive remedies
 6 prescribed by Congress by asserting, as to the overtime violation, a right to receive
 7 penalties under state law claim in addition to the penalties they have already received
 8 under the FLSA. *Roman*, 147 F. 3d at 76; *Tombrello*, 763 F. Supp. at 545.
 9 Therefore, I conclude that because plaintiffs sought and recovered liquidated damages
 10 under the FLSA for the overtime pay violations, they cannot recover again under
 11 Oregon law. Plaintiffs are not entitled to a double recovery. *Bolduc v. National*
 12 *Semiconductor Corp.*, 35 F. Supp. 2d 106, 117 (D. Maine).

13
 14 *See id., aff'd*, 87 Fed. Appx. 24, *26 (9th Cir. Dec. 17, 2003) ("The district court properly declined to
 15 award penalty wages to plaintiffs under O.R.S. § 653.055. Because plaintiffs accepted [the
 16 defendant's] offer of judgment pursuant to Federal Labor Standards Act § 216, recovery under
 17 O.R.S. § 653.055 would have been cumulative."). Further, in *Divine v. Levy*, another district court
 18 directly addressed this precise issue, concluding that the "savings clause" of the FLSA, 29 U.S.C.A.
 19 § 218:
 20

21 refers only to minimum wage, maximum workweek, and child-labor; it is silent as to
 22 penalty provisions. Therefore, we should assume that the act of Congress, through
 23 this section, by implication, supersedes the penalty provisions of the various state
 24 statutes on the relation of employer and employee. Under § 216(b), we find that
 25 penalties under civil liability fixed by the Act to be 'the amount of their unpaid
 26 minimum wages, or their unpaid overtime compensation, as the case may be, *and in*
 27 *an additional equal amount as liquidated damages.*

28 The plaintiff has entered the court under the Federal act, seeking for himself all of its
 29 advantages. Should he be benefited additionally with whatever penalties the
 30 Louisiana state may accord him? We answer in the negative.

31 Even though the penalties of both the state and federal statutes could be imposed
 32 without there being a direct conflict, we believe the penalty provision of the Federal
 33 act, when invoked, becomes exclusive and the penalty provisions of the state statute
 34 may not be applied. There may be no exact conflict in actual application of the two
 35 penalties, but, nevertheless, they conflict in essence because of duplicity. The
 36 Congress measured the penalty by the exactions of the Act (minimum wage,
 37 maximum hours, etc.) and no other than the specific penalties are to be imposed.

38 *Divine v. Levy*, 36 F. Supp. 55, 57-58 (W.D. La. 1940). Otey likewise cannot then recover wage
 39 payment penalties under Oregon law in addition to liquidated damages under the FLSA. *See id.*;
 40 *Colson v. Avnet, Inc.*, 687 F. Supp. 2d 914, 923-24 (D. Ariz. 2010) (dismissing Oregon state law
 41 claim under O.R.S. § 653.055 as preempted by the FLSA, reasoning that the plaintiff "essentially

1 seeks to piggy-back thirty days' wages worth of waiting-time penalties onto any alleged FLSA
 2 violation"); *see also, Travis, supra.*

3 **B. Even Assuming *Arguendo* That Otey Could Recover Wage Penalties Under Oregon
 4 Law (in Addition to Liquidated Damages Under the FLSA), the Offer Mooted All Other
 Individual Claims In This Action As Well As the Collective Claims Under the FLSA.**

5 Even assuming arguendo that Otey could recover penalties under ORS § 652.150 (in addition
 6 to liquidated damages under the FLSA), all of his other individual claims were mooted as well as the
 7 collective claims under the FLSA. Defendants' most recent offer to Otey states, in pertinent part,
 8 "[p]ursuant to Rule 68 of the Federal Rules of Civil Procedure, CrowdFlower, Inc., Christopher Van
 9 Pelt and Lukas Biewald (collectively "Defendants"), offer to allow judgment to be taken against
 10 them without any finding of liability or wrongdoing for the claims made by Christopher Otey." (See
 11 Dkt. 150, Ex. D). While Plaintiffs assert that, by its terms, the offer applied generally to "the claims
 12 made by Christopher Otey" and "was not limited to certain claims" [Dkt. 163 p. 8], this argument
 13 ignores the fact that it was understood by all parties that the offer did not encompass the Oregon
 14 penalty claim.

15 As background, Defendants' offers of judgment were served on Plaintiffs Otey and Greth on
 16 July 16, 2013. Defendants' motion to dismiss [Dkt. 150] was filed on July 19, 2013, only a few days
 17 later and more than ten (10) days before Plaintiffs' deadline passed for responding to the offers.
 18 Defendants' motion detailed the damages calculations, which make abundantly clear that they
 19 covered only alleged minimum wage damages as well as liquidated damages. (See Dkt. 150 pp. 4-
 20 5.) There plainly was no calculation of penalty wages under Oregon law included in Defendants'
 21 motion. Notably, Otey also waited until the last possible day to respond to the offer of judgment,
 22 even though, according to an article prepared by his counsel and published on July 21, 2013 on
 23 Indybay, indicated that the offer had already been rejected.² Thus, Otey had an approximately 10-
 24

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 26 ² A copy of that article, entitled "CrowdFlower Offers to Buy Off Plaintiffs to Avoid Nationwide
 Lawsuit for Minimum Wages" and authored by Ellen Doyle is attached as Exhibit B. The article
 27 expressly states that "CrowdFlower offered the two plaintiffs money to settle, **which they did not
 accept.**" Notwithstanding this public representation that the offers had been rejected as of at least
 July 21, 2013, the date of publication, Plaintiffs' counsel requested an extension of time to respond
 to Defendants' Motion, citing a need to wait until the July 30, 2013 deadline to respond to the offers.
 Plaintiffs' counsel inexplicably asked, despite the representation in the article, that Defendants "not

1 day period with the benefit of both the offer and Defendant's motion, which made clear that the offer
 2 did not include penalty wages.

3 Even were it not obvious from Defendants' Motion that wage penalties under Oregon law
 4 were not included in the offer, Otey's counsel never sought clarification regarding the scope of the
 5 offer and in counsel's eleventh hour, 3-page letter rejecting the offer, never once mentioned that it
 6 was being rejected based on the omission of the Oregon wage penalty claim under Oregon law.
 7 Instead, counsel simply stated, in the most general terms, that "Defendants' Offers of Judgment are
 8 insufficient. The relief offered does not satisfy both of the named Plaintiffs' anticipated recoveries if
 9 they prevailed at trial." (Dkt. 163-9 p. 4.) The vagueness in describing the basis for rejecting the
 10 offer hardly seems coincidental given that reference to the omission of the penalty wages
 11 presumably would have either confirmed counsel's understanding of the scope of the offer and/or
 12 provided Defendants with an opportunity to clarify the terms of the offer to the extent necessary.³
 13 Nonetheless, Plaintiffs' Response, which Plaintiffs, through a motion for extension of time ensured
 14 would be filed well after the time for responding to the offers of judgment had passed, makes clear
 15 that Plaintiffs' counsel understood that Defendants' offer to Otey did not include wage penalties
 16 under Oregon law. Indeed, Plaintiffs candidly acknowledge, "Defendants intentionally chose not to
 17 offer any judgment for Mr. Otey's 'penalty wage' claim under Oregon law" while simultaneously
 18 arguing that "[t]he offer was not limited to certain claims." (See Dkt. p. 8, n. 2.)

19 While Defendants concede that the offer to Otey itself did not expressly state that it did not
 20 cover the wage penalty claim under Oregon law, the Motion made that clear to Plaintiffs' counsel,
 21 who has conceded as much in their Response. (See *id.*) Thus, even though counsel for Plaintiff
 22 knew that wage penalties were intentionally excluded from the offer, their legal position is that the
 23 offer applied to all claims and was therefore insufficient because the amount was insufficient to
 24
 25

26 consider the posting referenced [] to constitute Plaintiffs' responses to the pending Rule 68 offers."
 27 A copy of the emails exchanged by counsel regarding this matter are attached as Exhibit C.

28³ Moreover, it also is notable that very shortly after rejecting the offer (without providing an
 explanation as to its purported inadequacy based on the omission of the penalty wage claim),
 Plaintiffs filed the Notice of Consent by Nancy Miller to join this action. (See Dkt. 156.)

1 cover the wage penalty claim.⁴ The Ninth Circuit repeatedly has recognized that the normal rules of
 2 contract construction apply to offers of judgment under Rule 68, and thus extrinsic evidence may be
 3 considered to resolve ambiguities (which are construed against the offeror). *See Stonebrae L.P. v.*
 4 *Toll Bros., Inc.*, 2013 U.S. App. LEXIS 6369, **2-4 (9th Cir. March 29, 2013); *Erdman v. Cochise*
 5 *County*, Ariz., 926 F. 2d 877, 880 (9th Cir. 1991). Here, the Court then should consider the
 6 circumstances surrounding Defendants' extension of the offer of judgment to Otey and his rejection
 7 of it as well as his counsel's acknowledgment that the offer did not include "any judgment for Mr.
 8 Otey's 'penalty wage' claim under Oregon law." (See Dkt. 163 p. 8 n. 2.); *see also Stonebrae*, 2013
 9 U.S. App. LEXIS 6369 at *3 (concluding that the district court "appropriately resolved any
 10 ambiguity by considering extrinsic evidence", including attorney's statements in court regarding the
 11 Rule 68 offer); *Asus Computer Int'l v. Compsolutions VA, Inc.*, 2008 U.S. Dist. LEXIS 120119, *6
 12 (N.D. Cal. June 5, 2008) (observing that "where necessary, [a court] will consider extrinsic evidence
 13 of the parties' intentions in order to clarify the offer's material terms.") Indeed, this Court should
 14 not countenance counsel's gamesmanship designed to thwart Defendants' good faith efforts to use a
 15 favored procedural mechanism, sanctioned by the Federal Rules of Civil Procedure, to resolve this
 16 action without further litigation.⁵ *See, e.g., Marquez v. Harper Sch. Dist. No. 66*, 2011 U.S. Dist.
 17 LEXIS 130810, *5 (D. Or. Nov. 10, 2011) ("Rule 68 offers and acceptances are favored by the
 18 courts for purposes of encouraging termination of litigations."), *citing, United States v. Trident*
 19 *Seafoods Corp.*, 92 F. 3d 855, 860 (9th Cir. 1996).

20 Plaintiffs' reliance on *Chie v. Reed Elsevier, Inc.* is misplaced as that case is easily
 21 distinguishable. (See Dkt. 163 pp. 8-9.) While in *Chie*, the defendants similarly argued that the
 22

23 ⁴ Even if there had been some doubt as to the terms of the offer, which is belied by Plaintiffs' Response, the appropriate course for Otey would have been to seek clarification regarding the terms of the offer. "A plaintiff may seek clarification of an ambiguous offer of judgment. Initially, the plaintiff should seek clarification from the offering defendant. If clarification is not forthcoming, the plaintiff should consider filing a motion to strike." *See* 4-49 FEDERAL LITIGATION GUIDE § 49.30; *see also Arkla Energy Resources v. Roye Realty & Devel., Inc.*, 9 F. 3d 855 (10th Cir. 1993) (observing that the plaintiff had responded to the defendant's offer of judgment with a motion to clarify offer of judgment, which the district court granted).

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 26
 27 ⁵ In addition to the foregoing, as detailed more fully in Defendants' Motion, Defendants have repeatedly sought to have Plaintiffs clarify the amount of damages to which they believe they are entitled. Plaintiffs have repeatedly declined to provide such information.

1 plaintiffs' federal and state wage and hour claims should be dismissed as moot based on offers of
 2 judgment, importantly, the offers at issue in *Chie* did not include an amount that sufficiently covered
 3 the maximum damages that the plaintiffs could have recovered for their wage-and-hour claims.
 4 2011 U.S. Dist. LEXIS 99153, **6-7 (N.D. Cal. Sept. 2, 2011). More specifically, the offers did not
 5 include allocations for potential liquidated damages or straight time pay, which the plaintiffs sought.
 6 *See id.* at *7. Additionally, the offers did not include prejudgment interest and attorneys' fees. *See*
 7 *id.* Here, in stark contrast, the Defendants' offers to Plaintiffs clearly included wage-based damages,
 8 liquidated damages as well as "reasonable attorneys' fees, costs, expenses and interest as the Court
 9 may determine are appropriate." The only omission from the offer was penalty wages under Oregon
 10 law, which would have been duplicative of liquidated damages under the FLSA.

11 Plaintiffs' additional argument that Defendants' offers were based on "estimates" is also
 12 unavailing. (*See* Dkt. 163 p. 9.) Initially, to the extent that Plaintiffs are suggesting that the *Chie*
 13 Court ruled as it did because the offers of judgment were based on "estimates," such a suggestion is
 14 inaccurate. In finding that the offers were insufficient for the reasons summarized above, the court
 15 "put[] aside the fact that the amounts were calculated based on estimates only." *See Chie*, 2011 U.S.
 16 Dist. LEXIS 99153 at *7. Further, Plaintiffs' argument ignores the fact that, here, Defendants
 17 calculated the offers based on data from AMT that is unquestionably and significantly over-inclusive
 18 relative to the time each Plaintiff actually spent performing tasks for CrowdFlower, did not make
 19 any deductions from the total amounts based on sums already paid to each Plaintiff and then offered
 20 an amount in excess of the calculated totals. (*See* Dkt. 150 pp. 4-6.) All that Defendants must show
 21 is that they have offered Plaintiffs as much as or more than they would be legally entitled to recover
 22 should they prevail. *See Chie*, 2011 U.S. Dist. LEXIS 99153 at *8. Defendants need not, as
 23 Plaintiffs seem to suggest, estimate with mathematical certainty the exact amount of Plaintiffs'
 24 potential back wages based on the precise amount of time each Plaintiff worked. As Plaintiffs
 25 should realize by now, based on the limited data available and the manner in which time was
 26 tracked, doing so simply is not possible *and will not become possible at some later time in this*
 27 *litigation.* What can definitely be determined (using the AMT data), however, is the maximum
 28 amount of time Plaintiffs could have possibly worked based on all time during which tasks were

1 open. Due to task overlap and the fact that Plaintiffs presumably were not working during every
 2 second that a task was open, the AMT data places a reliable ceiling on the total amount of time each
 3 Plaintiff could have worked. It is also worth pointing out that Plaintiff Otey's written demand to
 4 Defendants [Dkt. 121 p. 20] states that "Mr. Otey's minimum wages due are estimated at \$280.00."
 5 While that demand presumably did not include liquidated damages, the disparity between his \$280
 6 demand and Defendants' offer in the amount \$2,148 underscores the unreasonableness of Plaintiffs'
 7 position. By Plaintiffs' logic, if one's potential damages were determined to be more than \$10.00
 8 but less than \$100.00, an offer of \$1,000.00 would be insufficient to cover the potential damages
 9 because it is based on an "estimate." Such logic might be persuasive if \$75 was offered in that
 10 scenario, or even \$99.00, but not in a situation such as this where the offer exceeds the maximum
 11 amount of recovery. In short, the exact amount of Plaintiffs' damages does not need be determined
 12 in order to conclude whether the amount offered covers all that they may be legally entitled to
 13 recover.⁶

14 **C. Plaintiffs' Arguments Regarding Defendants' Document Production Should Have No
 15 Bearing On Resolution of Defendants' Motion.**

16 Plaintiffs' arguments regarding Defendants' purported failure to produce documents that
 17 Plaintiffs require to calculate damages are a red herring that have no bearing on the issues before the
 18 Court. (See Dkt. 163 pp. 9-12.) Tellingly, in their response, aside from the wage penalty issue
 19 already addressed above, Plaintiffs have provided absolutely no substantive challenge to the
 20 adequacy of the offers made to Otey and Greth. Instead, their strategy appears to be to continue to
 21 insist that there are documents/data somewhere in CrowdFlower's possession that will somehow
 22 place them in a position to determine their damages at some later time and until that occurs, no
 23

24 ⁶ While Plaintiffs make much of Defendants' previous offers of judgment to Otey, Plaintiffs fail to
 25 acknowledge that the first three offers were for amounts within \$5.00 of Plaintiff's pre-lawsuit
 26 demand. (See Dkt. 121 p. 20). Those offers did not cover liquidated damages, which Defendants
 27 did not (and do not) believe Plaintiffs would be able to recover should they otherwise prevail. The
 28 substantial increase in the more recent offer was intended to not only cover potential liquidated
 damages but also to take the offer well outside of any realm that Otey might be able to, for any
 reason, challenge as potentially being less than his "best day." In other words, Defendants believe
 that Otey's "best day" would result in damages in an amount that is far less than Defendants most
 recently offered.

1 matter how much Defendants offer, they will never know with certainty whether the amount is
 2 sufficient to cover their claims. Moreover, notwithstanding Plaintiffs arguments to the contrary,
 3 Defendants have provided Plaintiffs with the data that they possess bearing on Plaintiffs'
 4 performance of CrowdFlower tasks during the relevant period (data which reflect that Plaintiffs
 5 worked significantly less than the amount of time Defendants computed using the AMT data).⁷

6 Finally, Plaintiffs fail to provide any explanation as to why the AMT data (a detailed
 7 description of which is included in Dkt. 150 pp. 4-6) is somehow unreliable or should not be used to
 8 determine the maximum amount of time Plaintiffs could have spent performing tasks for
 9 CrowdFlower. Indeed, it is undisputed that all of the work performed by both Otey and Greth was
 10 performed on the AMT platform, not through CrowdFlower's website. (Deposition of Plaintiff
 11 Christopher Otey⁸ pp. 19; 114-15; 212; Opt-In Plaintiff Mary Greth's Responses to Defendant
 12 CrowdFlower, Inc.'s Interrogatories (Set One)⁹ ¶ 14.) Thus, it is nonsensical for Plaintiffs to insist
 13 that the AMT data should not be used.

14 **D. *Genesis Healthcare Corp. v. Symczyk* Squarely Applies to this Matter.**

15 Plaintiffs' various arguments attempting to distinguish *Genesis Healthcare Corp. v. Symczyk*,
 16 133 S. Ct. 1523, 129 (2013), and convince that Court that it does not apply to this matter are
 17 unavailing. Initially, Plaintiffs assert that *Genesis* does not apply here because Defendants' offer to
 18 Otey did not cover his wage penalty claim under Oregon law. (See Dkt. 163 p. 12.) As more fully
 19 addressed, *supra*, the offer properly excluded that claim and in any event, Plaintiffs understood it to
 20 have been excluded from the offer.

21
 22
 23 ⁷ Without directly acknowledging that CrowdFlower does not have all of the data that Plaintiffs
 24 seek, Plaintiffs further assert that the FLSA and Oregon wage-and-hour laws impose record-keeping
 25 requirements and generally require employers to preserve records of wages and hours worked. Yet,
 26 whether Defendants were employers covered by those laws is a disputed issue in this case. If
 27 Defendants were not employers, the record-keeping requirements of federal and state wage-and-hour
 28 law simply do not apply. In any event, any obligation Defendants may or may not have had with
 regard to record-keeping does not change the reality of what data actually exists or somehow impact
 or undermine the AMT data relied upon by Defendants in making their damages calculations.

⁸ Copies of the excerpts from the transcript of Plaintiff Christopher Otey's Deposition, cited herein,
 are attached as composite Exhibit D.

⁹ A copy of Opt-In Plaintiff Mary Greth's Responses to Defendant CrowdFlower, Inc.'s
 Interrogatories (Set One) is attached as Exhibit E.

1 Plaintiffs also argue that *Genesis* does not apply here because there are two opt-in Plaintiffs.
 2 (See Dkt. 163 p. 12.) Yet, one of those opt-in Plaintiffs was Greth, who also received an offer of
 3 judgment in full satisfaction of her claims. The other opt-in, Nancy Miller, did not opt-in to this
 4 action until August 1, 2013, *after* the offers of judgment were extended (and rejected). (See Dkt.
 5 156.) Thus, for the reasons explained in Defendants' Motion, Plaintiffs' claims were mooted before
 6 Miller opted in to this action. *See Bilabo v. Bros. Produce*, 2013 U.S. Dist. LEXIS 65812, *6 (S.D.
 7 Fla. May 7, 2013) (granting the defendant's motion to dismiss where the defendant made an offer of
 8 judgment to Plaintiff two weeks before four other plaintiffs submitted notices to "opt-in" to the
 9 FLSA collective action).

10 Plaintiffs further assert that *Genesis* is inapplicable because in *Genesis*, "Ms. Symczyk had
 11 not filed a motion for conditional certification at the time of the offer of judgment." (Dkt. 163 p.
 12 13.) As the Supreme Court pointed out, however, "respondent's suit became moot when her
 13 individual claim became moot [] **because she lacked any personal interest in representing others in**
 14 **this action.**" *See Genesis*, 133 S. Ct. at 1530. Thus, following *Genesis*, pendency of Plaintiffs'
 15 conditional certification motion or even conditional certification does not save Plaintiffs' federal and
 16 state wage-and-hour claims from mootness. *See Genesis*, 133 S. Ct. at 1530 ("Even if respondent
 17 were to secure a conditional certification ruling on remand, nothing in that ruling would preserve her
 18 suit from mootness."). Since a plaintiff bringing a putative collective action "lack[s] any personal
 19 interest in representing others," the sole threshold question that needs to be resolved to determine the
 20 outcome of the collective claims is whether the plaintiff's claims became moot by the offer of
 21 judgment. While the Supreme Court in *Genesis* did not reach this issue and noted a split among the
 22 circuits, the Ninth Circuit has reached the issue and determined that a court lacks subject matter
 23 jurisdiction where an offer of judgment in full satisfaction of a plaintiff's claims is made. *See*
 24 *Marschall v. Recovery Solutions Specialists, Inc.*, 399 Fed. Appx. 186, 187 (9th Cir. 2010)
 25 (concluding that the "district court properly dismissed [the plaintiff's] individual claims against [the
 26 defendant] for lack of subject matter jurisdiction because [the defendant's] offer of judgment was far
 27 more than [the plaintiff] was legally entitled to recover."); *see also Makreas v. The Moore Law
 28 Group, A.P.C.*, 2012 U.S. Dist. LEXIS 17211, *4 (N.D. Cal. Feb. 2, 2012); *Echlin v. Columbia*

1 *Collectors, Inc.*, 2013 U.S. Dist. LEXIS 31811, *7 (W.D. Wash. March 7, 2013); *Scott v. Federal*
 2 *Bond and Collection Serv., Inc.*, 2011 U.S. Dist. LEXIS 5278, **8-9 (N.D. Cal. Jan. 19, 2011).

3 Plaintiffs also assert that “Defendants unreasonably rely on the Ninth Circuit’s memorandum
 4 decision in *Marschall*” “instead of the Ninth Circuit’s later, fully-reasoned decision in *Pitts*” as if the
 5 two decisions were directly at odds on the same issue. (Dkt. 163 p. 15.) They clearly are not.
 6 Defendants rely on *Marschall* as controlling the threshold issue not reached by the Supreme Court in
 7 *Genesis* of “whether an unaccepted offer that fully satisfies a plaintiff’s claim is sufficient to render
 8 the claim moot.” *See Genesis*, 133 S. Ct. at 1528-29. *Marschall* clearly compels the answer as the
 9 Ninth Circuit concluded that the “district court properly dismissed [the plaintiff’s] **individual** claims
 10 against [the defendant] for lack of subject matter jurisdiction because [the defendant’s] offer of
 11 judgment was far more than [the plaintiff] was legally entitled to recover.”¹⁰ *Marschall*, 399 Fed.
 12 Appx. at 187. In contrast, in *Pitts v. Terrible Herbst, Inc.*, the Ninth Circuit held that “an unaccepted
 13 Rule 68 offer of judgment—for the full amount of the named plaintiff’s individual claim and made
 14 before the named plaintiff files a motion for class certification—does not moot a **class** action. If the
 15 named plaintiff can still file a timely motion for class certification, the named plaintiff may continue
 16 to represent the class until the district court decides the certification issue.” 653 F. 3d at 1091-92
 17 (emphasis supplied). *Pitts* does not stand for the broader proposition that an unaccepted offer of
 18 judgment (outside of the class action context) that fully satisfies a plaintiff’s claims does not render
 19 the claims moot. *Pitts* was limited to class actions and in *Genesis*, the Supreme Court directly
 20 rejected the plaintiff’s reliance on Rule 23 class action cases in the collective action context,
 21 reasoning that “Rule 23 actions are fundamentally different from collective actions under the
 22 FLSA.” *See Genesis*, 133 S. Ct. at 1529; *see also, Chen v. AllState Ins. Co.*, 2013 U.S. Dist. LEXIS
 23 81409, *17 (N.D. Cal. June 10, 2013) (observing that “under the FLSA, a ‘conditional certification’
 24 does not confer independent legal status (as a Rule 23 certification does.”) (citing *Genesis*.) Thus,
 25 *Pitts* is not controlling with regard to Plaintiffs’ putative collective claims under the FLSA.
 26

27 ¹⁰ As reflected in the district court’s civil minutes from that case, attached hereto as Exhibit F, the
 28 offer of judgment at issue was not accepted. *See Marschall v. Recovery Solutions Specialists, Inc.*,
 SACV 07-726 JVS (ANx), Dkt. 42, p. 3 (C.D. Cal. Dec. 17, 2007)

1 Finally, Plaintiffs' argument that Defendants' Motion should be denied because jurisdictional
 2 issues are intertwined with the merits is completely misguided and rests on the faulty premise that
 3 the adequacy of Defendants' offers of judgment cannot be determined until a later stage of litigation.
 4 As explained above, determining with mathematical precision an exact amount that a plaintiff could
 5 recover is not required. Courts routinely have dismissed as moot actions where offers of judgment
 6 were made which clearly met or exceeded all that a plaintiff could conceivably recover. Given that
 7 Defendants unquestionably have offered Plaintiffs more than they could possibly recover in the
 8 event that they prevail on their federal and state wage-and-hour claims, Plaintiffs' argument is
 9 simply a straw man. Aside from the omission of wage penalties from Otey's offer, Plaintiffs have
 10 made no substantive challenge to the adequacy of Defendants' offers or even professed a good faith
 11 belief that data that they expect to obtain through additional discovery will show that the amounts
 12 offered by Defendants may be inadequate. Nor could they as Defendants relied on the AMT data,
 13 which was significantly over-inclusive of time worked and exceeded the amount of time worked by
 14 Otey and Greth as reflected in CrowdFlower's own records.

15 **E. Dismissal of Plaintiffs' Federal Claims Would Impact The Amount in Controversy for
 16 Purposes of Determining Jurisdiction.**

17 Much of Plaintiffs argument regarding diversity jurisdiction is irrelevant to the basis for
 18 Defendants' jurisdictional challenge, which was directed at Plaintiffs failure to satisfactorily
 19 demonstrate that the aggregate \$5,000,000 amount in controversy requirement is satisfied. Further,
 20 Defendants' answer to the Amended Complaint respecting allegations relating to jurisdiction
 21 obviously occurred prior to the mootness of Plaintiffs' claims, including the collective claims under
 22 the FLSA, which clearly eliminates that vast majority of the putative class. Additionally, while
 23 Plaintiffs claim that "[u]nder the CAFA, with minor exceptions, 'post-filing developments do no
 24 defeat jurisdiction if jurisdiction was properly invoked at the time of filing,'" one of the "minor
 25 exceptions" identified by the Ninth Circuit is mootness. *See United Steel, Paper & Forestry,
 26 Rubber, Manuf., Energy, Allied Indus. & Serv. Workers Int'l Union v. Shell Oil Co.*, 602 F. 3d 1087,
 27 1091-92 n. 3 (9th Cir. 2010) ("We recognize . . . exceptions to the general rule of 'once jurisdiction,
 28 always jurisdiction'—such as when a case becomes moot in the course of litigation. . . ."); *see also*

1 Robinson v. Hornell Brewing Co., 2012 U.S. Dist. LEXIS 176699, **27-32 (D. N.J. Dec. 12, 2012)
 2 (concluding, after determining that it lacked subject matter jurisdiction over class action claims, that
 3 there remained no independent basis for jurisdiction over the plaintiff's individual damages claim
 4 which did not meet the amount in controversy requirement). Thus, Defendants' jurisdictional
 5 challenge premised on the elimination of Plaintiffs' individual and collective claims under the FLSA
 6 based on mootness is entirely proper and, for the reasons more fully set forth in their motion,
 7 Plaintiffs have not met the amount in controversy requirement. Because Plaintiffs are unable to
 8 provide sufficient evidence to demonstrate that jurisdiction is proper, any remaining class claims
 9 under Oregon law should be dismissed under Rule 12(b)(1) due to Plaintiff Otey's failure to satisfy
 10 the requirements of 28 U.S.C. § 1332(d)(2). *See Hildreth v. Unilever United States, Inc.*, 2010 U.S.
 11 Dist. LEXIS 136584, **11-12 (C.D. Cal. Dec. 15, 2010) ("As respects the alleged amount in
 12 controversy, plaintiffs allege only that 'the aggregated claims . . . exceed the sum or value of
 13 \$5,000,000 and that plaintiffs purchased defendants' products 'on several occasions.' Plaintiffs
 14 provide no specific indication of the amount of economic injury sustained individually, or by the
 15 class. This allegation does not demonstrate that the aggregate \$5,000,000 amount in controversy
 16 requirement is satisfied. . . . The court may not exercise jurisdiction under CAFA on the basis of this
 17 type of speculation.").¹¹

18 **F. The Court Should Decline to Exercise Supplemental Jurisdiction Over Any Claims that
 19 May Remain Under State Law.**

20 Plaintiffs' principal argument that the Court should retain supplemental jurisdiction is that
 21 Defendants, as the moving parties, "have failed to describe how the interests of judicial economy,
 22 convenience and fairness to the parties are best served by dismissal of the Oregon minimum wage
 23 claims." (*See* Dkt. p. 22.) Initially, as the Supreme Court has recognized, "in the usual case in
 24 which all federal-law claims are eliminated before trial, the balance of factors to be considered under
 25 the pendent jurisdiction doctrine—judicial economy convenience, fairness, and comity—will point

26
 27 ¹¹ Plaintiffs' remaining arguments regarding satisfaction of the jurisdictional threshold appear to be
 28 based purely on surmise and speculation and would seem to support only that Plaintiffs have no
 understanding of how many potential Oregon class members there might be or how much their
 purported damages are.

1 toward declining to exercise jurisdiction over the remaining state-law claims.” *Carnegie-Mellon*
 2 *Univ. v. Cohill*, 484 U.S. 343, 350 n. 7 (1988); *see also Schultz v. Sundberg*, 759 F. 2d 714, 718 (9th
 3 Cir. 1985) (“Generally, dismissal of federal claims before trial dictates that the pendent state claims
 4 should also be dismissed.”). Further, here, there are a number of significant considerations that
 5 strongly support declining to exercise supplemental jurisdiction upon dismissal of Plaintiffs’ federal
 6 claims: (1) most of the purported multitude of Oregon class members (which Plaintiffs suggest
 7 would be at least 2,203 individuals) presumably continue to reside in Oregon; (2) all of the
 8 remaining legal issues in this matter are governed by Oregon law; and (3) with regard to the class
 9 claims under Oregon law, this case is in its infancy as a case management conference has not even
 10 been held nor has a deadline for filing a motion to certify the Oregon claims as a class action been
 11 set.¹² *Asis Internet Servs. v. Member Source Media, LLC*, 2010 U.S. Dist. LEXIS 47865, *18 (N.D.
 12 Cal. April 20, 2010) (declining to exercise supplemental jurisdiction even though the case had been
 13 pending for two years where no trial date was near, only limited discovery had occurred and there
 14 had been no substantive or dispositive rulings by the Court). Also, it is highly significant that this
 15 case will present the novel issue, not previously decided by Oregon courts, of whether individuals
 16 performing crowdsourcing tasks are employees under Oregon law. *See Rounseville v. Zahi*, 13 F. 3d
 17 625, 631 (2d Cir. 1994) (concluding that, where the state claim required an application of state law
 18 that was potentially novel, the state claim was appropriately resolved in state court, and retention of
 19 the state claim after the dismissal of the federal claim “would be an inappropriate exercise of
 20 pendent jurisdiction and a waste of judicial resources”); *Morse v. Univ. of Vermont*, 973 F. 2d 122,
 21 127-28 (2d Cir. 1992) (concluding that where state claims involved novel questions of law, it was an
 22 abuse of discretion to exercise jurisdiction over such claims after dismissing the federal claims).
 23 Moreover, the appropriateness of dismissal here is underscored by the fact that other courts have
 24 declined to exercise supplemental jurisdiction under similar circumstances. *See, e.g., Ward v. Bank*
 25

26 ¹² Plaintiffs’ reliance on the forum selection clause in its service agreements is misplaced. (See Dkt.
 27 163 p. 23.) Plaintiffs fail to mention that such clauses are included in CrowdFlower’s service
 28 contracts with channel providers, not individual contributors such as Plaintiffs, with whom
 CrowdFlower did not contract. Because Plaintiffs were not signatories to any such agreements,
 clearly they cannot insist that the Defendants are bound by these forum selection clauses.

1 *of New York*, 455 F. Supp. 2d 262, 270 (S.D. N.Y. 2006) (declining to exercise supplemental
 2 jurisdiction over plaintiff's state law claims after granting defendant's motion to dismiss plaintiff's
 3 FLSA claims based on Rule 68 offer of judgment); *Bilbao*, 2013 U.S. Dist. LEXIS 65812 at **4-5
 4 (same); *Briggs v. Arthur T. Mott Real Estate*, 2006 U.S. Dist. LEXIS 892891 at **11-12 (E.D.N.Y.
 5 2006) (same).

6 **III. CONCLUSION**

7 For all of the foregoing reasons and for the reasons explained in Defendants' Motion to
 8 Dismiss Pursuant to Rule 12(b)(1) of the Federal Rules of Civil Procedure, the Court lacks subject
 9 matter jurisdiction over the Plaintiffs' federal and state wage-and-hour claims as well as their
 10 collective claims under the FLSA. Defendants therefore respectfully request that the Court dismiss
 11 those claims and decline to exercise supplemental jurisdiction over any claims under state law that
 12 may remain.

13 Dated: August 23, 2013

14 Respectfully submitted,

15 LITTLER MENDELSON, P.C.

16 By: /s/ R. Bradley Adams

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